

## Private Fleet Process & Commercial Terms of Agreement

## How To Get Started

- Member contacts Private Fleet
- 1. Calling Key Account Team on 1300 882 056 or
- 2. Online enquiry form, noting their association membership.
- 3. Using dedicated email address.
- Private Fleet \$178.00 Lifetime Membership Fee waived.
- Key Account Executive calls clients to discuss their needs and explain how the process works.
- Once vehicle choice and options have been established the vehicle specifications are tendered to a national dealer network.
- Key Account Executive keeps the clients up to date through the tender process.
- Once client is happy with the purchase price achieved a credit card deposit is required for the Key Account Executive to act on the clients behalf to secure the vehicle.
- A purchase order is raised and delivery address confirmed.
- Referrer contacted by Key Account Executive to confirm the order placed and details taken for where invoice needs to be sent for finance to be arranged.
- Private Fleet keeps client up to date on delivery status.
- Finance settled and supplying dealer delivers the car with 12 mths registration and a full tank of fuel.
- Referral fee of \$100 paid.
- Private Fleet contacts client to ensure client happy with delivery and provides a member benefits pack.

## Commercial Terms of Agreement

The following terms and conditions will be met by Private Fleet and all associated dealers in the tender and supply of vehicles to Private Fleet clients and customers.

A referral fee of \$100 to be paid to the referring member for every order settled.

All vehicles delivered to a specified address with 12 mths registration and a full tank of fuel. If the delivery location is an issue for the supplier agreed arrangements will be made prior to the day of delivery.

Clients and customers are <u>not</u> contacted by Private Fleet or associated suppliers for any aftermarket or finance sales at any time during or after the delivery process.